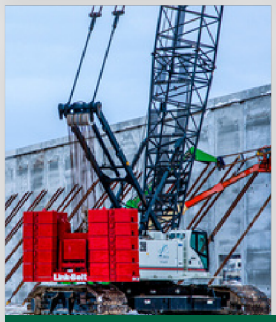
FALL 2026, VOLUME 1

CRANE REPORT

Partners • Solutions • Success
WOOD'S CRW CORP.
Servicing The Northeast

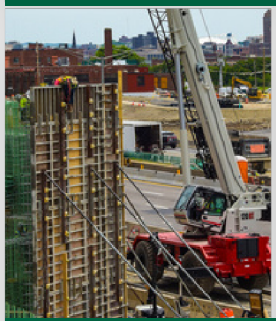

238 HSL


248|V


298 SERIES 2



348 SERIES 2


120|RT


RTC-80160 SERIES II


TCC-1800



TCC-2500

BIG IRON IS HERE

The Northeast is in the middle of a big run of heavy construction. Micron's semiconductor campus in Clay, NY poured its first concrete this summer. In Syracuse, the I-81 viaduct project is at its halfway point. Bridge replacements, energy work, and large industrial builds keep landing on bid boards across the region.

When work picks up like this, the hardest part often isn't winning the job. It's getting the right crane when you need it. **Big machines get committed to long projects and stay there, and lead times on new units stretch out.** That's why we've made a point of bringing more large-capacity iron into our fleet this year. **Machines are available to rent or buy, and backed by our service teams** in Vermont, Massachusetts, New York, and Pennsylvania.

Booking a big crane works best when we talk early. Call us about your 2027 work now.

LATTICE CRAWLERS

238 HSL • 248|V • 298 SERIES 2 • 348 SERIES 2

Lattice crawlers carry the heaviest picks, so they're the first cranes to get committed and the last to come free. That's why they're a big part of the iron we've added this year. Our partners choose Link-Belt because their crawlers assemble themselves with no assist crane and travel in fewer loads, so they get to work sooner on jobs where time matters.

ROUGH TERRAIN

120|RT • RTC-80160 SERIES II

Not every big lift needs a crawler. On jobs measured in weeks instead of months, a large RT drives in, sets up, and gets to work without an assembly crew, then moves on to the next job just as fast. We've added high-capacity Link-Belt RTs to our fleet so you have that option when the schedule is tight and the picks are heavy.

TELECRAWLERS

TCC-1800 • TCC-2500

A telecrawler gives you a crawler's stability with a telescopic boom that's ready to work, and Link-Belt's are known for both reliability and technology. Their V-CALC system recalculates the load chart as the setup changes, so operators get more capacity out of tight sites. The new TCC-1800 goes a step further: each track adjusts independently from the cab, so the crane fits the site instead of the other way around.

NATIONAL CRANE®

NBT VS NTC

WHAT'S THE DIFFERENCE?

Several National Crane models come in two versions. NBT is the standard boom truck setup. The NTC performance package provides key features to increase the versatility of the boom truck.

The NTC package includes:

- **Four outrigger positions** instead of the standard spans, including a 75% span and a compact "truck crane" footprint for tighter sites
- **Two-camera system** for better visibility around the jobsite
- **Wireless wind speed indicator**, fully integrated

The extra outrigger positions give you more usable load chart in more setups. That's a real advantage when the site doesn't allow full spread, and it's why we regularly stock our inventory with the NTC package.

BUILT TO DO MORE

FROM ROOFING TO UTILITY WORK TO STEEL SETTING, NATIONAL BOOM TRUCKS COVER A LOT OF GROUND.

When it comes to lifting equipment, the right crane is about more than capacity alone. **Reach, jobsite access, setup requirements and the ability to travel between projects all factor into choosing the right machine.** That's where boom trucks earn their place in a fleet.

As a trusted name in truck-mounted hydraulic cranes, National Crane offers a lineup **designed to balance lifting performance with the mobility and versatility contractors need.** From material placement and commercial construction to utility work and roofing, **boom trucks serve a broader range of applications than many people realize**. We understand that selecting the right model means looking beyond the maximum capacity to how a machine will perform in the field, fit the work at hand and **support a customer's day-to-day operation.**



THE LINE UP

NBT30H-2-110

Masons, siding crews, roofers, and general and specialty contractors all keep finding uses for the NBT30H-2. It **carries its own payload on the deck,** so one truck brings the material to the job and sets it where the crew needs it, with no separate delivery to wait on. A 110 ft boom reaches over the building. **Adjustable outrigger spans fit tight driveways and lots.** A fast two-speed winch keeps pallet-after-pallet work moving.

NA14127A

The 14127A is the boom truck that **makes the numbers work**. It's an entry-level price for a 33-ton crane with a 127 ft boom, enough reach for signs, HVAC units, trusses, and general contracting picks. **Standard work area limits are built in, and an optional front outrigger allows full 360° lifting**. For a first boom truck, or for adding capacity without overbuying, it's the easy yes.

NTC60XL

The **NTC60XL carries up to 16,000 lbs of hydraulically removable counterweight, 10,000 lbs more than the NTC55L.** That extra counterweight shows up where it counts: **capacity out at radius**. It handles steel, precast, and mechanical picks that would normally mean calling in a rough terrain. When the lift is done, the counterweight comes off for the road. It has a 151 ft full-power boom with an optional 36 ft jib, and it's built on a Peterbilt 567 with a 525 hp Cummins X15, an Allison 4700 RDS, and a heavy 78,000-lb rear axle group. **This is where a boom truck stops being "just a boom truck."**

BROWSE INVENTORY



NTC45-2

We stock the NTC45-2 on National's short chassis, a configuration developed from dealer and customer feedback. A **250-inch wheelbase gets a 45-ton crane into driveways, backyards, and tight sites** a standard truck can't reach. It runs an Allison 4500 RDS automatic transmission, and we carry both 127 ft and 142 ft boom options. From tree work to utility to building trades, it's **a lot of crane in a truck that goes where the work is.**

NTC55L

How a 55-ton crane is built matters as much as the crane itself, and we spec ours deliberately. The NTC55L sits on a Peterbilt 567 with a 525 hp Cummins X15, an Allison 4700 RDS automatic, and **a tandem with a pusher axle, a setup that avoids the added cost and complexity of heavier axle configurations.** It has a 151 ft full-power boom with a 36 ft lattice jib, and the NTC Value Package and backup cameras come standard on our builds. **The reach of a much bigger crane, with the roadability of a boom truck.**



MERLO FACTORY - CUNEO, ITALY

BEYOND THE RENTAL

A FRESH LOOK AT TELEHANDLER OWNERSHIP

BY CARL FAVATA, CRW GENERAL MANAGER

Rental has shaped how our industry buys, builds, and thinks about telehandlers. Fleet standardization, acquisition cost, and rental return influence equipment design. But those priorities don't always reflect what matters most to the contractor operating a machine every day.

When rental becomes a recurring expense, ownership deserves a closer look. **Selecting a machine around your work gives you control over configuration, attachments, and availability. Your operators learn its capabilities, and the equipment becomes a familiar part of the operation.** Those advantages can change the economics beyond a simple comparison of monthly payments.

Our recent visit to Merlo's factory in Cuneo, Italy, reinforced the possibilities. **With more than 60 years of engineering experience and annual production exceeding 7,000 machines, Merlo brings substantial resources to telehandler development.** At the dealer meeting, the company reported investing more than $70 million annually in research and development. I came away **encouraged by the engineering direction and attention to operator experience and versatility.** Just as important were the discussions about parts, training, and technical support. Ownership depends on daily reliability and a manufacturer and dealer prepared to stand behind the equipment.

The path toward ownership can start with a practical evaluation. Review your rental spending and recurring applications, involve your operators in a demonstration, and consider a rental purchase arrangement that lets you evaluate the machine in your own operation. **For businesses renting regularly, that's a conversation worth having before the next renewal.**

YEAR-END SPECIAL

NEW MERLO P27.6

AS LOW AS

$75,000

Forks Included • Remaining Manufacturer Warranty

Additional freight, attachments, taxes and registration not included in price

Merlo's operator-first design in a compact package. **It lifts 6,000 lbs, has a 19'4" reach and fits where full-size machines can't.** You get a hydrostatic drive for precise placement, a panoramic cab, and Tac-Lock quick attachments. Limited 2024 units at select CRW locations. Rent-to-purchase available.



ASK TO DEMO:

(508) 499-1950 • CRANESALES@WOODSCRW.COM

CRW PARTNER SPOTLIGHT
R.S. AUDLEY





Bow, NH-based R.S. Audley is one of New Hampshire's leading heavy highway and bridge contractors. If you've driven over a major bridge in the state, there's a good chance their crews worked on it. Right now they're wrapping up one of the region's biggest bridge jobs: the **$43.7 million rebuild of the two I-89 bridges over the Connecticut River between Lebanon, NH and Hartford, VT.** The 840-ft spans date to 1966, carry about 41,000 vehicles a day, and are being rebuilt almost entirely from a temporary trestle over the water.

While the heavy lifts happen over the river, Audley depends on the **Link-Belt 85|RT** to work the banks and approaches. It moves between work areas on its own, sets up fast, and keeps material, rebar, and equipment flowing to the crew.

Audley has worked with CRW for years, renting for the big jobs and buying for the long haul. It's the kind of relationship we work to **earn on every job.**



CORE4 REFURB
RTC-8065 II

New crane prices keep going up, and buying used can mean taking on a machine whose history you don't know. **We started CORE4 because we knew there was a better option in between.**

We take legacy cranes with solid bones, meaning proven designs with good parts support. **Then we rebuild the four areas where years of work take the biggest toll: systems, structure, function and appearance.** Our own technicians do the work, using new OEM or quality remanufactured parts. They're guided by leadership with more than 20 years of crane manufacturing experience.

Our first CORE4 RTC-8065 II has been on a customer's jobsite for more than six months, keeping pace with brand-new cranes. That's what we hoped for, and it's why we kept going. The second RTC-8065 II is complete and ready to roll.

If you need a 65-ton RT without the price of new, give us a call. And if you have an older crane of your own that still has good bones, ask us about a CORE4 evaluation.

(508) 499-1950 • CRANESALES@WOODSCRW.COM

RETURN FROM RENT

Throughout this issue, we've talked about **availability and how competitive the market for machines is right now.** If a new machine isn't the right fit for your fleet, some of the **best value we have is in return-from-rent units.** These machines have put hours in on rent, and they're now priced well below new.

Our service teams across the Northeast have maintained these machines, and each one was thoroughly evaluated when it came back to our yard. **That means you get a machine that's ready to work, at a price that makes sense.**

Whether you want to r**ent, rent to own, or buy outright**, we'll help you find the option that fits your work and your budget. **Give us a call. We're here to be your equipment partner for the long haul.**

CRW INVENTORY



SAVE $950,000 VS NEW

LINK-BELT TCC-1200

Stock #15450 • Year: 2018 • Hours: 7,810
120 tons • 40-150 ft main boom • up to 55 ft fly
Picks and carries on tracks with no outriggers to set. It's a strong fit for bridge, foundation, and industrial work where the crane needs to keep moving on site.



SAVE $175,000 VS NEW

LINK-BELT 228HSL

Stock #15312 • Year: 2026 • Hours: 667
130 tons • 45-235 ft main boom • up to 75 ft jib
CRW's most popular lattice crawler crane in 2026. It's a steady, proven machine for bridge, foundation, and heavy civil work.



SAVE $300,000 VS NEW

LINK-BELT 100|RT

Stock #10259 • Year: 2020 • Hours: 3,499
100 tons • 40.6-155 ft main boom • 35-58 ft jib
A 100-ton RT handles a lot of the work that would otherwise call for a larger machine. It sets up fast and is right at home on steel, precast, and general construction sites.



SAVE $100,000 VS NEW

NATIONAL NTC-45-2-127

Stock #14429 • Year: 2025 • Hours: 553
45 tons • 127 ft boom • NTC Package
A go-to boom truck for tree care, utility, and general contracting. It comes with the NTC package, including a truck-crane outrigger footprint for the full load chart.



SAVE $55,000 VS NEW

MERLO P50.18HM

Stock #15120 • Year: 2024 • Hours: 535
Max Capacity: 11,000 lbs • Lifting Height: 57'5"
An everyday workhorse for framing, masonry, and general site work. You get Merlo's visibility and smooth control in a machine built to run every day.



SAVE $155,000 VS NEW

MERLO ROTO70.24

Stock #15333 • Year: 2024 • Hours: 604
Max Capacity: 15,500 lbs • Lifting Height: 79'4"
Much more than just a telehandler. It rotates a full 360° and lifts, places, and reaches from one setup, so it covers jobs that would otherwise need two machines.

(508) 499-1950
CRANESALES@WOODSCRW.COM

TRUCK CRANE



LINK-BELT HTC-86100

- 38-140 ft greaseless formed boom
- 35-58 ft two-piece onboard fly
- Fly extensions available up to 90 ft
- Transports under 97,000 lbs with 11,500 lbs of counterweight

TRUCK CRANE



LINK-BELT HTC-86110

- 38-164 ft greaseless pin-and-latch six-section boom
- Available lattice extensions to reach max tip height of 262 ft
- Transports under 105,000 lbs with 16,000 lbs of counterweight

TRUCK CRANE



LINK-BELT 65HT

- 38-115 ft full-power greaseless formed boom
- 28.5-51 ft two-piece onboard fly
- 171 ft max tip height
- Transports under 84,000 lbs with 18,400 lbs of counterweight

ROUGH TERRAIN



LINK-BELT 85|RT

- 38-142 ft full-power five-section boom
- Optional 35-58 ft two piece manually offsettable SmartFly
- 208 ft maximum tip height
- Transports under 105,000 lbs with 19,200 lbs of counterweight

TELECRAWLER



LINK-BELT TCC-800

- 120 ft four-section full-power boom
- Cummins QSB6.7 - 232 hp
- Transports under 100,000 lbs in only two loads with 38,500 lbs of counterweight

NEW & READY TO WORK

If a return-from-rent unit isn't the right fit, we also have new machines in stock and ready to work. There's no waiting on a build slot. Each one is ready to roll, whether you're wrapping up this year's work or getting ahead of 2027.

And when you buy from CRW, the sale is just the start. The same team that puts the machine on your job supports it for the life of the machine.

- Our parts teams stock and source for every brand we sell, and you can **shop parts anytime at shop.woodscrw.com**.
- Our **shop and field technicians** are trained on the machines they work on, at our branches and on your jobsite.
- When a job calls for extra capacity, **our rental fleet can help fill the gap** without the long-term commitment.

Our sales, service, and parts teams work together across Vermont, Massachusetts, New York, and Pennsylvania to make sure you have the support you need.

SHOP PARTS ONLINE

PARTNERS. SOLUTIONS. SUCCESS







SAVE THE DATE:
CRW NY FACILITY OPEN HOUSE

APRIL 29-30, 2027

17 ZUK-PIERCE RD, CENTRAL SQUARE, NY

A little over a year ago, we broke ground on a new, purpose-built home for our New York team. **We're excited to share we've officially moved and are operating out of the new facility at 17 Zuk-Pierce Rd, just down the road from our old building.**

This building is the biggest investment we've made in our New York operation, and it was **designed around one thing: keeping your equipment working.** The old shop served us well, but our customers' fleets have grown, and so have the machines. **The new facility gives our technicians the space, tools, and lifting capacity to handle more work in-house and turn it around faster.**

- **6 service bays** – more machines in the shop at once, and less waiting for a bay to open.
- **2 overhead bridge cranes, 15 tons each** – booms, counterweights, and major components handled in-house, so bigger repairs stay here instead of going out.
- **3 service trucks** – more technicians on the road, and quicker response when a machine goes down on your jobsite.

For customers across central and upstate New York, that means faster service, more capability, and a team that's set up to support the bigger iron coming into the region. **We hope you can join us at our open house in Spring 2027! Come see the new shop, meet the team, and take a look at the equipment. More details to come.**